

Confidential Fact Find

Personal Details

Person 1

Surname

First names

Address

Date of Birth / / Email Address

Home Phone Work Phone Mobile Phone

Person 2

Surname

First names

Address

Date of Birth / / Email Address

Home Phone Work Phone Mobile Phone

About this loan

Purpose

- First home
- Refinancing
- Investment Property
- Building
- Home Improvements
- Debt consolidation
- Monthly Income/Equity Release
- Other

Notes

Source of deposit

- Access to own funds
- Equity with Property
- Family Loan/extra security
- Gift
- Other

Notes

Your current financial position

Your family home

	Person 1	Person 2	Notes
Proposed/Present value	\$ <input type="text"/>	\$ <input type="text"/>	<input type="text"/>
Proposed/Current mortgage	\$ <input type="text"/>	\$ <input type="text"/>	<input type="text"/>
Mortgage term remaining	Years <input type="text"/>	Years <input type="text"/>	<input type="text"/>
Name of Lender	<input type="text"/>	<input type="text"/>	<input type="text"/>

Other property or land owned or partly owned

	Property 1	Property 2	Property 3	Property 4
Proposed/Present value	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
Ownership Self/Partner/Joint	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Current mortgage	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
Mortgage term remaining	Years <input type="text"/>	Years <input type="text"/>	Years <input type="text"/>	Years <input type="text"/>
Name of Lender	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Notes

Income and occupation

Person 1

Occupation

Employer's Name

Employed or Self Employed

Interest Income \$ *pa* gross net

Earned Income/Drawings \$ *pa* gross net

Other Income \$ *pa* gross net

Notes

Person 2

Occupation

Employer's Name

Employed or Self Employed

Interest Income \$ *pa* gross net

Earned Income/Drawings \$ *pa* gross net

Other Income \$ *pa* gross net

Notes

Do you have any adverse credit history?

Person 1

No Yes *If Yes, please give details below*

Person 2

No Yes *If Yes, please give details below*

Liabilities

Person 1

Loans excluding mortgage

Credit Cards	Hire Purchase
\$ <input type="text"/>	\$ <input type="text"/>
Personal Loans	Student Loans
\$ <input type="text"/>	\$ <input type="text"/>

Notes

Person 2

Loans excluding mortgage

Credit Cards	Hire Purchase
\$ <input type="text"/>	\$ <input type="text"/>
Personal Loans	Student Loans
\$ <input type="text"/>	\$ <input type="text"/>

Notes

Tailoring your loan

Lender Preference

Are there any lenders that you particularly like or don't like to deal with?

What mortgage or bank features are important to you?

- | | |
|--|--|
| <input type="checkbox"/> Interest Rates | <input type="checkbox"/> Lo Doc Loans |
| <input type="checkbox"/> Flexibility | <input type="checkbox"/> Telephone Banking |
| <input type="checkbox"/> Pay off Quickly (extra repayments) | <input type="checkbox"/> Internet banking |
| <input type="checkbox"/> Interest Only | <input type="checkbox"/> Text banking |
| <input type="checkbox"/> Redraw | <input type="checkbox"/> Branch support |
| <input type="checkbox"/> Top Up ability | <input type="checkbox"/> Foreign exchange |
| <input type="checkbox"/> Fixed Rates | <input type="checkbox"/> Business accounts |
| <input type="checkbox"/> Lending for credit impaired borrowers | <input type="checkbox"/> Overdraft |
| <input type="checkbox"/> Offset Facility | <input type="checkbox"/> Credit card |

Other/Notes

Your goals

Do you have any short, medium, or long term goals that might be relevant for this loan?

If there is further information that you think is relevant to a proper assessment of your financial situation?

Your professional contacts

Do You Have

- Solicitor
- Accountant
- Financial Advisor
- Insurance Broker
- Real Estate Agent

Notes

Your Will

Have you made a Will?

- Person 1 Yes No Person 2 Yes No

Preliminary recommendation

Lender Loan Type

Links to client circumstances and requirements

Links to lender's criteria

Signature

Person 1

Date

Signed

Person 2

Date

Signed

Advisor

Date

Signed